

Uncover the world of law

Simmons & Simmons is a leading international law firm with 250 partners and 1,300 employees throughout our network of offices in Asia, the Middle East and Europe.

Business Development Manager – Dispute Resolution (m/w/diverse) for our location in Düsseldorf or London

Your responsibilities:

- Be the main source of knowledge within the Marketing & Business Development team about the work of the International Practice Dispute Resolution group
- Business planning and budget management
- Creation of practice-specific bids and pitches
- Identifying opportunities for strategic thought leadership campaigns and products
- Reporting on key trends and opportunities
- Identifying and actioning opportunities to raise the profile of the group
- Directing client development initiatives
- Supporting new partner integration.

Your profile:

- Degree in business administration with a focus on marketing or comparable education
- Several years of marketing/ business development experience, preferable in an international professional service environment
- Experience in global account management beneficial
- Strong project management and meeting management skills
- Very good analytical skills and ability to quickly understand complex situations
- Ability to communicate and build up relationships with people from different cultures and on different seniority levels, within the organization as well as with external contacts
- Very good English language skills

This is a great opportunity for an experienced, self-starter to work with the international Dispute Resolution group to plan, deliver and lead innovative, incisive and value-added business development strategy.

We look forward to receiving your application through our [online portal](#).

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